

### **Growing your business** with healthcare cover

Offering an unfamiliar product like healthcare cover to your clients can be daunting. But with us by your side it doesn't have to be.

We'll be there every step of your journey, so you can confidently sell the Private Healthcare cover your clients need and grow your business.



### 1. Getting off to a good start

We'll provide face-to-face training, support materials and product updates. Plus we help you stay compliant and identify business opportunities.

<sup>66</sup> We started working with AXA PPP healthcare just over two years ago and have since seen our book of business increase significantly. At the early stages we were given a huge amount of support and training to help us understand the product. All the literature is clear and makes proposing it to our clients an easy choice. 99

Nicolas de Lacroix, Baker Hudson

#### 2. Starting new relationships

Meet our experienced, regional account management team who provide day-to-day support plus training and answer questions about products and working procedures.

> <sup>66</sup> It's a pleasure dealing with AXA PPP healthcare. They understand our needs and more importantly the needs of our clients. They respond to enquiries and quotation requests promptly and efficiently. Our field-based account manager supports us with any assistance we require, as do the internal staff. I wish I could say the same of other companies we deal with! 99 Stuart Mackenzie, Kelvin Smith Financial Planning Limited

# 3. Working for you and your clients

We work hard to put you and your clients first, so you can do your job more easily and your clients know their health is in good hands.

<sup>66</sup> I see myself as a relative newbie and feel that Chloe's [my account manager] knowledge and vast experience has been an amazing support. And I'm 100% confident that my clients will be looked after by them too, from getting the right cover to the excellent claims experience. It's easy to recommend AXA PPP healthcare as they make it easy for me to help, cover and understand my clients. 99

David Levy, Obsidian Financial Limited

#### 4. The right products

We make sure our products are tailored to your clients' needs and are easy to quote and manage.

> <sup>66</sup> The quoting portal is extremely user friendly; making any changes or revisions is instant and the documents are innovative and easy for clients and brokers to understand. I truly believe AXA PPP healthcare has synergy with the brokers and what each has in terms of forward-thinking

vision, pricing and ultimately protecting lives. All with a comprehensive, competitively priced product with no gimmicks. 99 Tobias Britton, Globacare

# 5. Supporting you today and tomorrow

Our aim is to be with you for the long term to help grow your book. And, through always striving to be the best, to give your clients a service you can feel confident in.

<sup>66</sup>Having done business with AXA PPP healthcare for over 15 years, I have found the claims process and administration to be consistently prompt and smooth. I am grateful for the good working relationships that we have with the AXA PPP healthcare representatives that manage our account. 99

Healthcare intermediary

#### **Ready to have a chat?**

Talk to your AXA Health account manager today about adding healthcare cover to your portfolio. Or find out more at

#### amplify.axahealth.co.uk

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